Private Client Financial Advisors - Asia

- **Based in Asia**
- **Salary Package: Negotiable**

ERLMS Limited is a professional management consulting firm specialising in providing Business Management Tools, and Organisational, Human Resource Management Consulting and Executive Search Services to companies worldwide.

Our client, a diversified financial services group is renowned for being a trusted provider of unique and innovative products to their large, established client base. The private client's team has been recognised as a respected provider of comprehensive financial planning, estate planning, investment management, and trustee and portfolio management solutions.

Due to rapid growth in the Asia region, they are currently seeking to recruit highly dynamic and innovative private client advisors to deliver quality financial advice to an existing portfolio of high net worth clientele in Hong Kong, Malaysia, China, Singapore, Indonesia, Thailand and India.

Successful applicants will need to demonstrate a strong understanding of the equities, property and investment markets and have proven ability to develop and implement investment strategy. Individuals will also need to be client focus and result driven who will strategically be responsible for developing and maintaining the already strong existing customer relationships.

Reporting to a Senior Account Director, your primary role includes:

- Develop productive relationships with your high net worth clients with a focus on investments and equities.
- Be the primary point of contact for a group of high net worth clients.
- Work closely with the senior advisory teams in the region to ensure satisfactory portfolio and revenue growth.
- Manage and mentor a small team of Associates and Analysts.
- Ensure all aspects of the portfolio performance are closely monitored.
- Work closely with the company's Executive Management and Senior Account Directors.

Work Experience and Skill Requirements from the individual:

- University degree in financial management, commerce or business related discipline.
- Must have recognised financial management qualification.
- A minimum of 8 years' financial planning experience is required.
- Result driven and client focus.
- Have strong presentation, communication and analytical skills.
- Have extensive exposure to a diverse range of financial products and instruments.
- Have a strong knowledge around investment management strategies and concepts.
- Have a passion for sales and delivering structured financial planning and wealth creation advice.

Candidates of any nationalities are welcome to apply.

To apply, please email your resume with a covering letter explaining your suitability for the position to ERLMS Limited on executivesearch@erlms.com. Please also indicate your current and expected salary package.

ERLMS Limited

Management Consulting & Services

All information collected is solely for recruitment purpose and will be treated in the strictest confidence.